



Strategic Project-Based Microsoft Consultancy for the Midmarket

consult365 from **Softwerx** is a flexible, retainer-based consultancy solution that gives Midmarket organisations direct access to highly experienced Microsoft specialists - helping you design, deliver, and optimise business-critical technology initiatives with confidence.

Built for organisations that rely on Microsoft 365®, Azure®, and Microsoft Security®, **consult365** ensures you can move faster, reduce risk, and maximise return on your existing technology investments, without the overhead of maintaining extensive in-house consultancy, development and project expertise.

Why **consult365**?

Midmarket organisations are under increasing pressure to modernise - adopting Microsoft cloud, AI, and security solutions while maintaining operational resilience and regulatory compliance.

However, many face common challenges:

- ▶ Limited in-house expertise and difficulty translating business objectives into technical delivery
- ▶ Stalled or poorly executed transformation initiatives and pressure to deliver more with constrained IT
- ▶ Underuse of tools bundled in Microsoft licences

consult365 is designed to bridge this gap - providing the expertise, structure, and delivery capability required to turn strategy into tangible outcomes.

A smarter way to deliver transformation

With **consult365**, Softwerx acts as an extension of your team, with a structured, lifecycle-driven approach:

- ▶ Tech alignment to business goals from day one, reducing delivery risk through proven processes
- ▶ Accelerated time-to-value across projects, ensuring scalable, future-ready solutions
- ▶ Measurable outcomes, not just technical outputs

If you are planning a major transformation initiative, **consult365** is flexible – we adapt to your priorities.

Predictable, and aligned to your needs

consult365 is delivered through a retainer-based model, giving you:

- ▶ Priority access to expert resources when needed
- ▶ Flexibility to address projects of varying size and complexity with predictable costs
- ▶ Scalable consultancy in line with demand

consult365 was designed to bring the ease and flexibility of a retainer-based charging model to the world of enterprise-class, Microsoft-based IT consultancy and the Midmarket.

Matt Smith
CTO, Softwerx

Built for the Microsoft-powered organisation

Modern IT environments are complex - spanning cloud, digital workplace, security tooling, and AI.

consult365 helps you take control by:

- ▶ Designing and delivering solutions across Azure®, Microsoft 365®, and Microsoft Security® and emerging technologies such as Copilot
- ▶ Delivering secure, compliant and well-governed migrations, modernisation, and optimisation programmes
- ▶ Ensuring continuous alignment between IT strategy and business objectives

Expertise you can rely on

Softwerx brings deep, specialist expertise across the Microsoft ecosystem, making enterprise-grade capabilities accessible to the Midmarket.

- ▶ UK-based, Microsoft-accredited consultants, highly experienced in complex, real-world deployments
- ▶ Proven track record across security, cloud, and digital workplace transformation

Our consultants don't just advise - **they work alongside your teams to deliver outcomes that endure.**

Softwerx **consult365** is a bespoke service offering that gives organisations direct access to an experienced Professional Services team, specialising in Microsoft technologies. Through a retainer model, clients benefit from prioritised access to expertise and the flexibility to deliver innovative and robust enterprise-class solutions of varying complexity using a structured, collaborative approach.

Solution Scope



Via a **consult365** engagement, Softwerx can assist organisations across the full lifecycle of their digital transformation, from initial strategy and design, through to delivery and commissioning.

Ongoing support of bespoke developments coming from **consult365** can be supported on a long-term basis by a **support365** contract from Softwerx

consult365: Solution Capabilities

Including:

- ▶ Review and Assessment
- ▶ Migrations and Mergers
- ▶ Enhancements and Upgrades
- ▶ Updates and Compliance
- ▶ Lifecycle and Decommissioning
- ▶ Reporting and Documentation
- ▶ Consulting and Workshops
- ▶ Troubleshooting and Remediation
- ▶ Proofs of Concept

Softwerx: a Cambridge phenomenon

At Softwerx, we empower Midmarket-scale organisations to unlock the full potential of Microsoft environments through expert consultancy, strategic guidance, and hands-on support.

We make enterprise-grade functionality accessible and affordable – tailored specifically for the needs of security-conscious Midmarket organisations

consult365: Key Areas of Expertise

Including:

- ▶ **Azure IaaS:** virtual machines, storage, networking.
- ▶ **Azure PaaS:** automation, identity (Entra), SQL, virtual desktops.
- ▶ **Azure SaaS:** Advisor, Backup/Site Recovery, Sentinel, Update Manager.
- ▶ **Microsoft 365:** Copilot, Exchange, SharePoint, OneDrive, Teams, etc.
- ▶ **Intune:** MDM, MAM, Windows 365.
- ▶ **Defender:** Cloud Apps, Cloud, Endpoint, Identity, Office 365.
- ▶ **Purview:** Information Protection, DLP, IRM, Data Governance, Data Security Posture Management.
- ▶ **Ancillary services:** CloudAlly, Fortinet Fortigate, Keeper, Meraki, Mimecast, Veeam, Zscaler, and others.

For more information, and to discuss your specific requirements, please contact us at: info@softwerx.com



UK-based



Microsoft accredited



Highly qualified



Highly experienced

Part of the Softwerx '365' portfolio:

secure365 – 24x7x365 MXDR; **remediate365** – Cyber Essentials-compliant vulnerability management and patching; **consult365** – bespoke project-based Microsoft professional services; **support365** – tailored, multi-tiered 'break/fix' services