

Microsoft Licensing Discovery Workshop



Attend this Workshop and learn how you can make Microsoft Licensing work for your organisation.

Lack of a true understanding of the latest Microsoft Licensing opportunities can lead to technology misalignment, over-provision and occasionally even non-compliance.

During the workshop you'll lean on Softwerx's two decades of experience helping businesses to navigate the nuances of Microsoft Licensing.

What you'll cover:

- Define your licensing requirements
- Align your roadmap to fit the Microsoft technology stack
- Ensure you get access to the latest security features and updates from Microsoft
- Avoid overspend by only paying for the solutions you need



Softwerx proved themselves extremely knowledgeable during our Microsoft Licensing Discovery Workshop. It resulted in a clear assessment of our licensing requirements and creation of a robust licensing optimisation roadmap. The results have been overall cost savings and a move to the flexible CSP model."

CISO, National Housing Association



Why you should attend

You'll discover the latest changes to Microsoft licensing, where your organisation is at and where you can make savings. We'll evaluate your licensing options and leave you with a concrete deployment plan and next steps.

The licensing discovery process:



Appraisal



Profile
analysis



Awareness



License
right-sizing



Solution
alignment



Licensing
Roadmap

Workshop agenda

- 1 **Appraisal** Define opportunities and align your roadmap to fit the Microsoft technology & license stack, ensuring you get only the solutions you need
- 2 **Profile analysis** Identify any user technology requirements that should be considered
- 3 **Awareness** Get a detailed update of the latest licensing options and types available.
- 4 **License right-sizing** Learn how to adjust and optimize your Microsoft contract term, platform, size and duration and how to avoid overspend
- 5 **Solution alignment** Assess the various Microsoft licensing options and pricing fit your business needs
- 6 **Licensing roadmap** Clarify the licensing changes needed and plan the next steps

Optional: Cloud Solution Provider (CSP) demo

If you are not already using Microsoft’s CSP portal to manage your licensing, we’ll assess your current licensing provision against the benefits that CSP provide. The session can include a demo of the self-service portal.

Who should attend

The workshop is intended for IT stakeholders such as:

- Chief Information Security Officer (CISO)
- Data Protection Officer (DPO)
- IT Manager
- IT Compliance Officer
- Chief Finance Officer (CFO)
- Chief Operations Officer (COO)



Why Softwerx

Based in Cambridge and London, Softwerx is the leading Microsoft cloud security practice with specialist knowledge of cyber security, cloud infrastructure and compliance. We have 20 years’ experience in Microsoft Managed Services and multiple Gold Microsoft Partner competencies.



Gold Datacenter
 Gold Cloud Productivity
 Silver Security
 Silver Enterprise Mobility Management
 Silver Small and Midmarket Cloud Solutions



Get started with your free Licensing Discovery Workshop
 Call us today on 01223 834 333 or send us an email to info@softwerx.com.